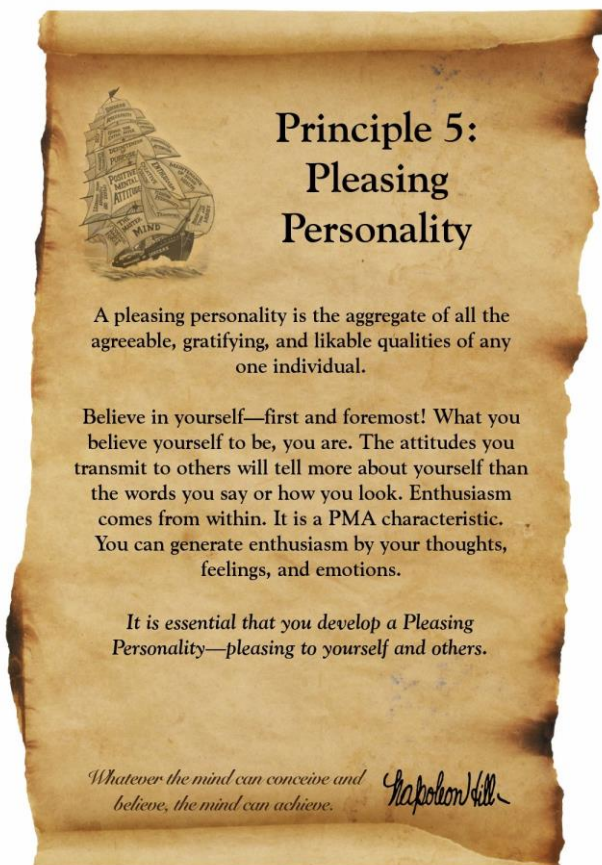


## Lesson 5 – Pleasing Personality

Pat yourself on the back

Today is a great day!

The recordings of each lesson will be up on <https://dailymotivationalcall.com/>. On this page you can find videos of Napoleon Hill teaching his content.



### Pleasing Personality

Our personality is a set of patterns.

We have many sides to us.

Key Idea - Developing a pleasing personality is a learned skill.

Here are some things that make up our personality.

Tone in your voice  
Expression on your face  
Body language  
Words  
How you respond to others

Observe yourself

What is it like being married to me?  
What is it like being my kid?  
What is it like for my employees or employer?  
What is it like being my neighbor?  
What is it like being my parents?

Your beingness – How do you show up with other people?

We tend to be at our worst when we are stressed. How do you respond when you are stressed?

Sometimes the best response is to say nothing.

Stimulus, pause, response – Tom Hopkins

Key Ideas  
We are always being.  
You can observe your being.  
You can shift your being.

Come from kindness, compassion and love with others

Evolve

Bonus video - <https://www.youtube.com/watch?v=3BlcSg6194c>