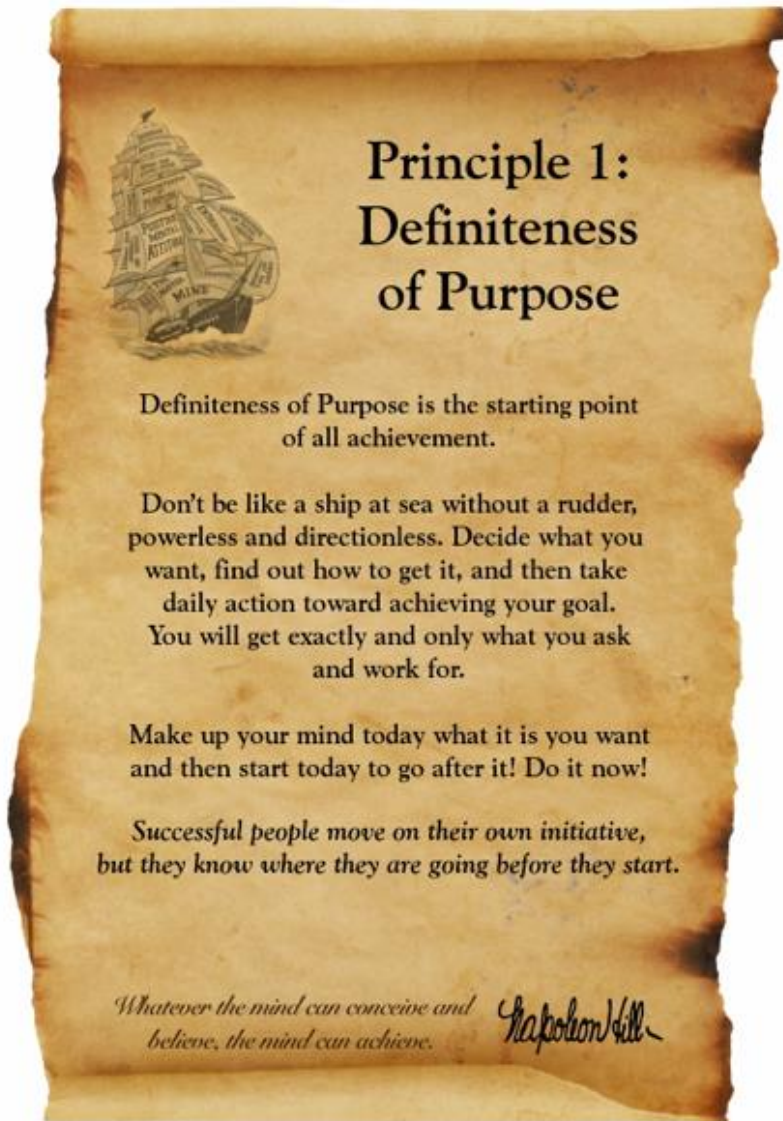


Lesson 1 – Definiteness of Purpose

Pat yourself on the back

Today is going to be a great day!



What this means to me is script out your future.

We become what we think about – Earl Nightingale

We become what we think about and write it down

My father's work example



My definiteness of purpose is to become the top sales trainer of my generation.



What do you intend the rest of your career to look like?

You can extend this idea to other areas of your life

Relationship

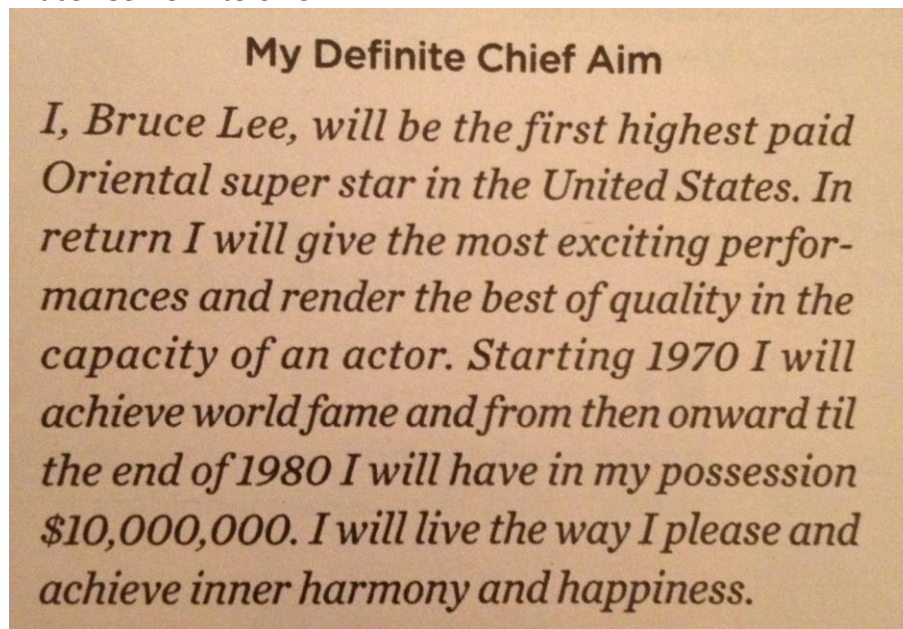
Health

Spiritual Live

Your mind acts like a magnet and it attracts to you the dominating thoughts

Anything man can conceive or believe man can achieve – Napoleon Hill

Bruce Lee Definite Chief Aim



Today's Bonus Video Definiteness of Purpose -

<https://www.youtube.com/watch?v=eQMRKct5N98>

Jim Rohn Speaker Model Training Wednesday, August 21 at 10 am pacific

<https://getmoreclientsfromspeaking.com/>

Write your Sales Close Script

<https://scriptsthat sellchallenge.com/>